

Delete "Australia" insert "UK"

There's a very interesting interview with Con Zymaris the chief executive of Cybersource, an Australian open source solution provider.

You might have though he was writing from here rather than over there

The whole article is worth reading but there were a few quotes I can't resist highlighting including:

"There are not enough companies in Australia with the muscle to put something in and have any real chance of success"

"And it's coupled with the fact that it costs a lot of time and energy and money to put together a bid for a large project. It has to be tempered by the fact that you have to figure out what your chances of success are."

"The block is the agencies themselves. They are just not interested. The government agencies are not interested in deploying desktop Linux, client-side Linux. Where they have deployed Linux is in areas where it is seen to be completely commensurately risk-free from the industry perspective."

"Tomorrow, if large tracts of English-speaking public sector agencies around the world started shifting to desktop Linux, then there would be pressure on the local agencies to do something similar in the near future. I don't see that happening in the US or the UK."

-- Gerry Gavigan, OSC Chairman, 9th September 2009